



NEOBUILD

CONTRACTING COMPANY



ABOUT US

- Welcome to Neo Builders, where your vision meets our expertise. We are a dynamic construction company based in Calicut Ramanattukara, Kerala, with a decade-long legacy of excellence in the construction industry. With a strong foundation built on trust, quality, and customer satisfaction, Neo Builders has grown to become a preferred name in construction, not just in India but also in new and exciting markets like Saudi Arabia.
- Neo Builders was established with a simple yet profound mission: to create spaces that reflect the aspirations of our clients. Over the past 10 years, we've taken on a wide range of projects across India, from residential buildings to commercial complexes, from industrial facilities to infrastructure developments. Each project has added to our experience, sharpened our skills, and strengthened our commitment to delivering exceptional results. As we look to the future, we are excited to expand our footprint into Saudi Arabia.



ENGINEERING IS WHERE CREATIVITY THRIVES.



WHAT MAKES US DIFFERENT ?

- At NEO BUILD, we Firmly believe that our clients are our valued collaborators. We work dedicatedly to ensure that their goals are met and that their projects are completed to the highest standards of quality and safety.
- What sets us apart from our competitors is our unwavering commitment to client satisfaction. We always go above and beyond to ensure that our clients are happy with the end result.
- No project is ever left unfinished beyond the stipulated time and no project has ever fallen below the top quality and satisfaction level. As a result, we enjoy a large base of repeat clients who always refer us.



VISION

- As we expand our operations into Saudi Arabia, we are excited about the opportunities that lie ahead. Our vision for the future is to continue growing as a trusted partner in construction, delivering projects that not only meet but exceed our clients' expectations.
- We are committed to maintaining the high standards that have defined our work in India, while also embracing the unique challenges and opportunities that come with working in new markets. We see a future where Neo Builders is recognized as a leader in the construction industry, known for our quality, reliability, and innovation.
- We are dedicated to building lasting relationships with our clients, partners, and communities, and we are eager to contribute to the development of infrastructure that will shape the future.

MISSION

- At Neo Builders, our mission is to create spaces that inspire and uplift, while delivering top-notch quality and service. We aim to build lasting relationships with our clients by understanding their needs, exceeding their expectations, and making the construction process as smooth and enjoyable as possible. We are committed to innovation, safety, and sustainability, ensuring that every project we undertake contributes positively to the community and the environment. Whether we're constructing a new building, installing an elevator, or enhancing safety systems, our goal is to leave a lasting impact through our work.



CONSTRUCTION

- At Neo Builders, we cover every aspect of construction, from planning to completion. Our services include residential, commercial, industrial, and infrastructure construction. We begin with a detailed consultation to understand your vision and requirements.
- Our expert team then handles the design, obtaining necessary permits, site preparation, and foundation work. We manage all stages of the construction process, including structural framing, roofing, electrical and plumbing installations, and interior finishing.
- Quality control is a priority at every step, ensuring that each project meets the highest standards.



EQUIPMENT SERVICES & BUILDING MATERIALS



Polycab India Limited stands as a prominent player in the realm of Fast Moving Electrical Goods (FMEG), solidifying its position as India's largest manufacturer of Wires and Cables, while also exerting a formidable global presence.



India's fastest growing home solutions provider with a vision to transform your aspirations through lifestyles with CERA's designs. Style. Innovation. Leadership. The three pillars of Cera Sanitaryware Limited.



India's Number 1 Tile Company with a Legacy of 35 Years! We stand as the unrivalled pioneers in the tile industry and proudly holding the 8th position globally. Driven by a commitment to excellence, our seven cutting-edge plants ensure seamless availability of our premium tiles.



UltraTech Cement Limited is an Indian multinational cement company based in Mumbai. It is the largest manufacturer of grey cement, ready-mix concrete (RMC) and white cement in India and 5th largest around the globe with an installed capacity of 152.70 million tonnes per annum



Asian Paints is India's leading paint and decor company and ranked among the top ten Decorative coatings companies in the world with a consolidated turnover of ₹ 354 billion. The company is ranked 2nd in Asia and 8th amongst the top coating's companies in the world.



JSW Steel, the flagship business of the diversified US\$ 24 billion JSW Group, is not only a leading steel manufacturing company in India but also recognized as the best steel company in India.

ELEVATORS

- Neo Builders specializes in providing comprehensive elevator solutions that ensure safety, efficiency, and comfort. Whether you're installing a new elevator, upgrading an existing system, or performing routine maintenance, our expert team is equipped to handle all your elevator needs.
- We work with the latest elevator technologies to deliver state-of-the-art solutions:
 1. Machine Room-Less (MRL) Elevators: These space-saving elevators eliminate the need for a separate machine room, making them ideal for modern buildings with limited space.
 2. Regenerative Drive Systems: These systems capture energy generated during elevator operation and feed it back into the building's power grid, reducing energy consumption and costs.
 3. Destination Control Systems (DCS): DCS optimizes elevator usage by grouping passengers based on their destinations, significantly reducing wait times and improving efficiency.
 4. Smart Elevators: Integrated with IoT technology, smart elevators offer predictive maintenance, remote monitoring, and enhanced user experience, ensuring smooth and safe operations.



GROWING CONCESSIONS PORTFOLIO

NESTO HYPER MARKET

- ▲ COST OF WORK : 15 CR
- ▲ DURATION : 1 YEAR
- ▲ OPERATION SINCE AUG 2020

MA'DIN POLYTECHNIC

- ▲ COST OF WORK : 13 CR
- ▲ DURATION : 2 YEAR
- ▲ OPERATION SINCE JUN 2019

NOBLE WOMENS COLLEGE

- ▲ COST OF WORK : 5 CR
- ▲ DURATION : 1 YEAR
- ▲ OPERATION SINCE AUG 2021

CORNISH MASJID

- ▲ COST OF WORK : 7 CR
- ▲ DURATION : 1 YEAR
- ▲ OPERATION SINCE MAY 2022

WAFY HOSTEL BUILDING

- ▲ COST OF WORK : 3 CR
- ▲ DURATION : 6 MONTHS
- ▲ OPERATION SINCE APR 2020

SAFA HIGHLAND AUDITORIUM

- ▲ COST OF WORK : 8 CR
- ▲ DURATION : 1 YEAR
- ▲ OPERATION SINCE FEB 2020



CLEANING & MAINTAINANCE

- Neo Builders specializes in providing comprehensive elevator solutions that ensure safety, efficiency, and comfort. Whether you're installing a new elevator, upgrading an existing system, or performing routine maintenance, our expert team is equipped to handle all your elevator needs.
- We use the latest devices and technologies to ensure thorough and efficient cleaning:
 - High-Pressure Washers: Ideal for removing dirt, grime, and stains from exterior surfaces, leaving your building's façade looking fresh and clean.
 - Floor Scrubbers and Polishers: These machines are perfect for maintaining hard floors, ensuring they remain spotless and polished.
 - HVAC Cleaning Systems: We use specialized equipment to clean and maintain heating, ventilation, and air conditioning systems, improving air quality and energy efficiency.
 - Automated Window Cleaners: For high-rise buildings, our automated systems ensure that windows are cleaned safely and efficiently, without the need for scaffolding or ladders.
 - Disinfection Sprayers: Especially important in today's world, our advanced sprayers are used to disinfect large areas quickly and effectively, ensuring a healthy environment for all occupants.



COMPLETED PROJECTS

M,A'ADIN MASJID



Edupark, Malappuram

COMPLETED PROJECTS

CORNISH MASJID



Kadalundi, Kozhikode

COMPLETED PROJECTS

NESTO HYPER MARKET



kalpetta, Wayanad

COMPLETED PROJECTS

MA'ADIN POLYTECHNIC



Malappuram

COMPLETED PROJECTS

RBD CORPORATE OFFICE



Manjeri

COMPLETED PROJECTS

WAFY HOSTEL BUILDING



Kalikavu, Malappuram

COMPLETED PROJECTS

SAFA HIGHLAND AUDITORIUM



Nellikuth

COMPLETED PROJECTS

VK PALACE AUDITORIUM



Manjeri

COMPLETED PROJECTS

WAFY MASJIS BUILDING



Kalikavu

ON GOING PROJECTS

MA'ADIN WEDDING VILLAGE



Manjeri

ON GOING PROJECTS

NESTO HYPERMARKET



Perinthalmanna

ON GOING PROJECTS

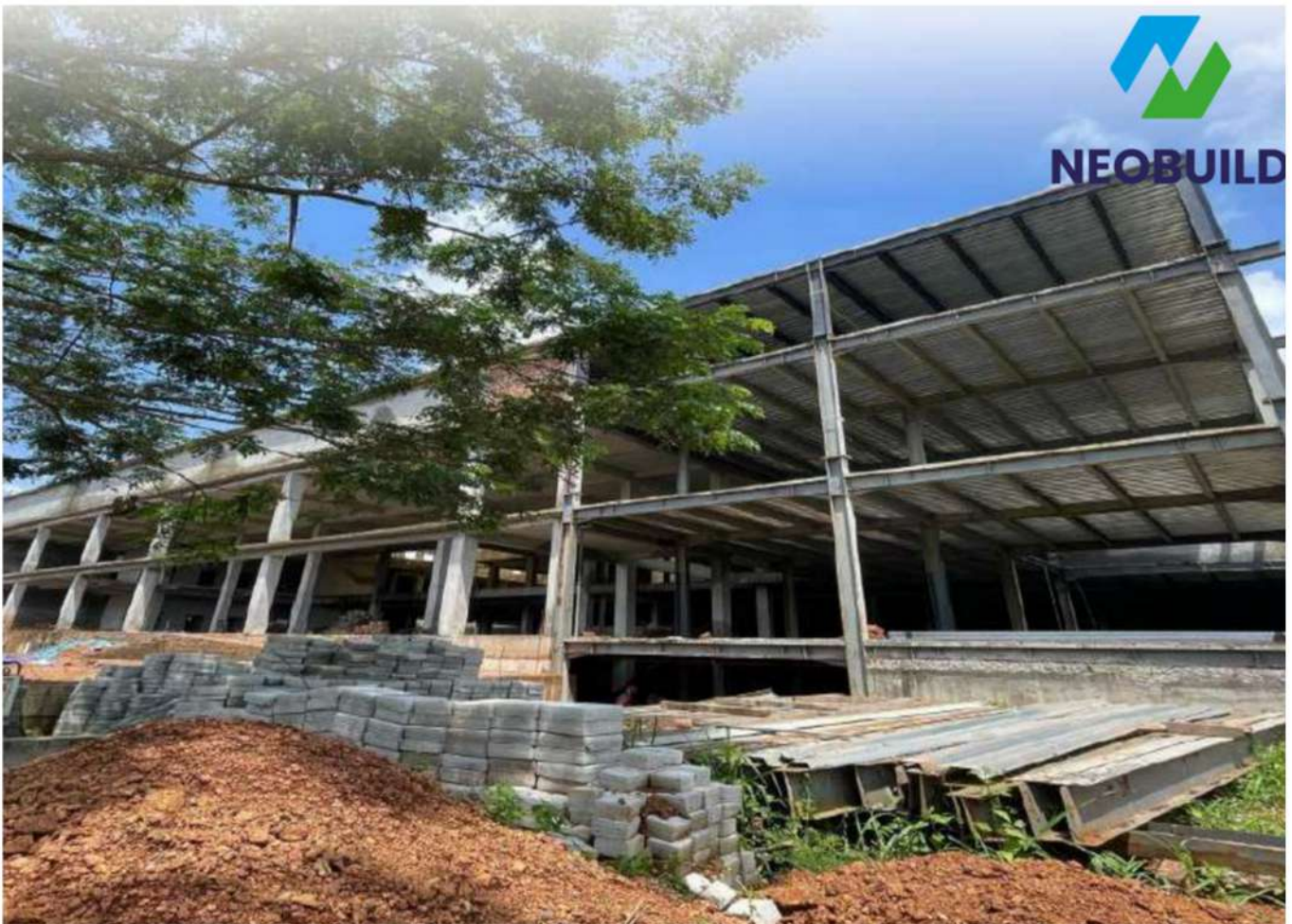
AMBIKA RESIDENCY



Nedumbassery, Ernakulam

ON GOING PROJECTS

NESTO HYPERMARKET



Mattannur, Kannur

ON GOING PROJECTS

AHALIA CAMPUS AUDITORIUM



Palakkad

ON GOING PROJECTS

MANDAPAD CONVENTIONAL CENTER



Anamangad, Perinthalmanna

ON GOING PROJECTS

SALEEM SUHANA COMMERCIAL BUILDING



Perinthalmanna

ON GOING PROJECTS

MA'ADIN GRAND MASJID



Konompara, Malappuram

UNWAVERING COMMITMENT TO CLIENT SATISFACTION

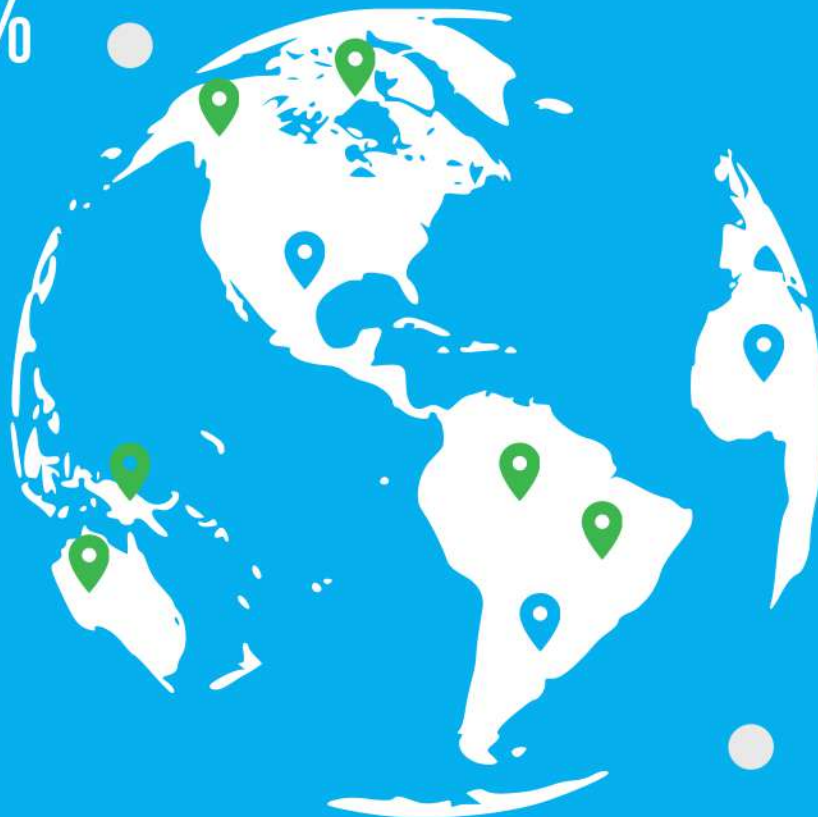
- Completed projects are always within stipulated time and of the highest quality and satisfaction level.
- Large base of repeat clients and referrals.
- Building long-term relationships with clients based on trust, respect and shared commitment to project success.
- Partners in building clients' dreams.
- Eco-friendly and safe project practices.
- Focus on promoting knowledge, skills and abilities in the workplace.
- Continual building of trust and respect with employees and clients

OUR EXISTENCE

Across borders, cultures, and communities, 'Our Existence' reflects the shared journey of humanity. Whether in the heart of the UAE, the rich traditions of India, the dynamic growth of KSA, or in every corner of the world, we are united in our pursuit of progress, understanding, and connection. Let's celebrate our diversity, resilience, and the stories that bind us together as one global family.

Yearly Increasing

+10-15%



BALANCE SHEET

PARTICULAR	31 MARCH 2021	31 MARCH 2022	31 MARCH 2023	31 MARCH 2024
EQUITY & LIABILITIES				
EQUITY				
SHAREHOLDER'S FUNDS	50,583,824	72,023,504	95,246,439	120,982,337
LIABILITIES	56,59,274	33,77,435	56,59,274	33,77,435
NON-CURRENT LIABILITIES	3,000,000	2,500,000	2,850,000	2,650,000
CURRENT LIABILITIES	21,064,264	22,500,337	24,853,892	23,441,550
TOTAL	74,648,106	97,023,841	122,950,331	147,073,887
ASSETS				
NON-CURRENT ASSETS	30,536,876	33,251,653	31,625,926	30,345,058
CURRENT ASSETS	44,111,230	63,772,188	91,324,405	116,728,829
TOTAL	74,648,106	97,023,841	122,950,331	147,073,887

NOTE: THE ABOVE-MENTIONED FINANCIAL FIGURES ARE IN INDIAN RUPEES.

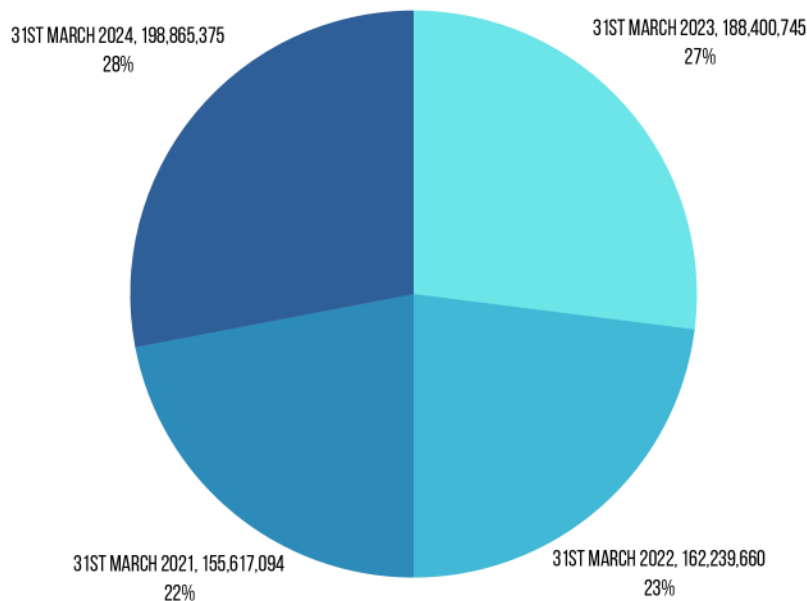
PROFIT & LOSS ACCOUNT

PARTICULAR	2021	2022	2023	2024
TOTAL REVENUE	177,581,630	191,691,780	220,340,320	234,341,890
TOTAL EXPENSES	155,617,094	162,239,660	188,400,745	198,865,375
PROFIT BEFORE TAX	21,964,536	29,452,120	31,939,575	35,476,515
TAX EXPENSE				
CURRENT TAX	6,110,534	8,193,580	8,885,590	9,869,566
DEFERRED TAX	(606,149)	(181,122)	(168,950)	(128,950)
PROFIT (LOSS) OFR THE PERIOD	16,460,152	21,439,662	23,222,935	25,735,898
EARNINGS PER EQUITY SHARE				
BASIC	1,646	2,144	2,322	2,574
DILUTED	1,646	2,144	2,322	2,574

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EXPENDITURE (EXP) GROWTH TREND

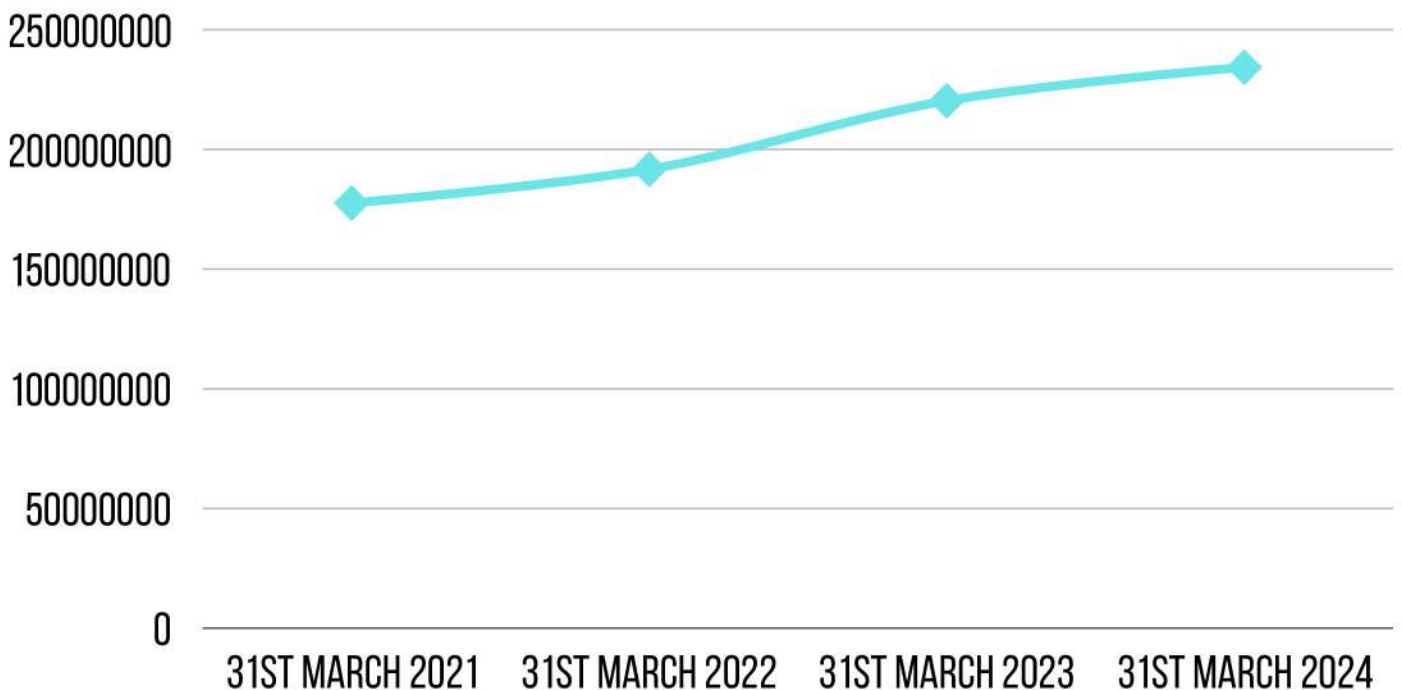
- THE COMPANY'S EXPENDITURE HAS SHOWN A CONSISTENT UPWARD TREND OVER THE FOUR-YEAR PERIOD, REFLECTING INCREASING OPERATIONAL AND INVESTMENT COSTS. IN FY 2021, TOTAL EXPENSES STOOD AT ₹1,556.17 CRORES, WHICH INCREASED MODERATELY TO ₹1,622.39 CRORES IN FY 2022, REGISTERING A 4.25% GROWTH. THIS CONTROLLED RISE INDICATES STABLE COST MANAGEMENT IN THE INITIAL PHASE. HOWEVER, IN FY 2023, EXPENSES SAW A SHARP INCREASE OF ₹261.61 CRORES (16.13%), REACHING ₹1,884.00 CRORES.
- DESPITE RISING EXPENSES, THE COMPANY HAS SUCCESSFULLY MAINTAINED A STABLE EXPENSE-TO-REVENUE RATIO, ENSURING THAT COSTS REMAIN PROPORTIONATE TO INCOME. THE RATIO HAS FLUCTUATED BETWEEN 84% AND 88%, DEMONSTRATING THAT WHILE OPERATIONAL COSTS ARE INCREASING, THEY ARE IN LINE WITH REVENUE GROWTH. THE HIGHEST EXPENSE-TO-REVENUE RATIO WAS OBSERVED IN FY 2023, LIKELY DUE TO HIGH INVESTMENT EXPENDITURES, WHILE FY 2024 SAW A SLIGHT IMPROVEMENT, SUGGESTING BETTER FINANCIAL OPTIMIZATION.



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REVENUE GROWTH TREND

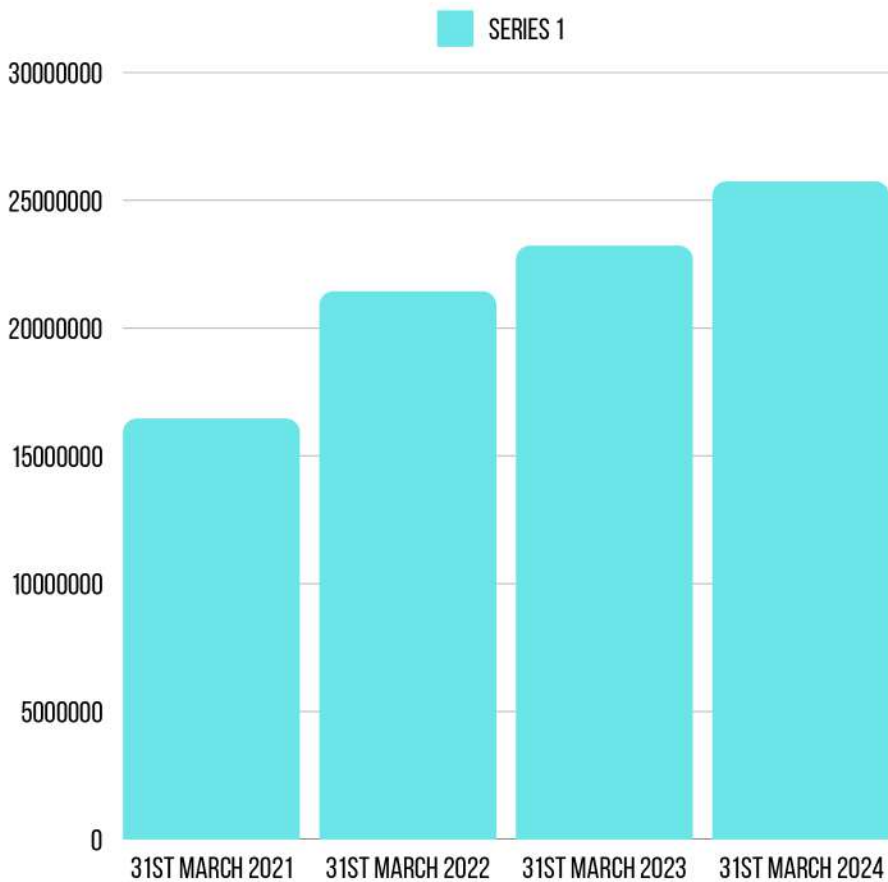
The company's revenue has steadily increased from ₹1,775.81 crores in FY 2021 to ₹2,343.41 crores in FY 2024, reflecting a 31.93% total growth over the four-year period. The highest revenue jump occurred between FY 2022 and FY 2023, where revenue increased by ₹286.49 crores (14.94%), indicating strong business expansion.



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PROFIT ANALYSIS

Despite rising expenditures, the company's profit has consistently increased, growing from ₹164.60 crores in FY 2021 to ₹257.35 crores in FY 2024, an impressive 56.42% growth over four years. The highest profit jump was seen between FY 2021 and FY 2022, where profit rose by ₹49.79 crores (30.24%).



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OUR TEAM IS OUTSTANDING

Our team is a dynamic group of talented professionals driven by passion, innovation, and excellence. With diverse expertise and a collaborative spirit, we consistently deliver exceptional results. We take pride in our commitment to quality, creativity, and teamwork, ensuring success in every project we undertake.

Team Effective
Level Percentage

92%

Healthy Office
Ecosystem Percentage

96%



THANK YOU

BECAUSE, WE'RE HERE TO HELP

We sincerely thank our employees, partners, and customers for their unwavering support. Your trust and collaboration are the foundation of our success. We invite all stakeholders to continue supporting us as we strive to achieve even greater milestones together.



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WEBSITE

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BRINGING IDEAS & INNOVATION TO LIFE